# **KRISHNA TAMANG**

DESIGNER • WEB DEVELOPER • BUSINESS STRATEGIST

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- Jorpati, Kathmandu, Nepal

### **Career Overview**

BCA graduate with 6+ years of progressive experience spanning warehouse operations, sales management, and web development. Proven track record of optimizing operational efficiency, managing multi-region dealer networks, and bridging technology with business strategy. Combines technical expertise with analytical problem-solving to deliver measurable business growth.

## **Professional Experience**

#### Sales Manager

Happy Earth Enterprises LLP 2022 – 2025 | Bangalore, India

- Managed and scaled a network of 70+ dealers across India, driving regional sales performance and ensuring alignment with national business objectives
- Collaborated with cross-functional teams (development, marketing, SEO) to create cohesive digital strategies that strengthened brand consistency across all platforms

- Designed and delivered marketing collateral and branding assets, including logo designs, to support dealer operations and regional campaigns
- Integrated sales insights with web design and content strategies to optimize customer acquisition and retention

#### Warehouse Manager

Happy Earth Enterprises LLP 2020 – 2022 | Bangalore, India

- Led end-to-end warehouse operations, maintaining accountability for inventory accuracy and product security
- Streamlined operational workflows through active collaboration with wider operations team, improving efficiency and reducing discrepancies
- Established strong communication protocols across departments, enhancing crossfunctional coordination and supply chain visibility

#### Warehouse Operations Associate

Happy Earth Enterprises LLLP 2020 | Bangalore, India

- Supported operations team in daily warehouse management and inventory control
- Implemented system and physical inventory reconciliation processes to ensure data accuracy
- Contributed to operational improvements through proactive problem identification and resolution

### **Education**

Bachelor of Computer Applications (BCA)

Bangalore City University (Noble Group of Institute)

Higher Secondary (12th Standard)

Reliance International Academy

Secondary School (10th Standard)

### **Technical Skills**

Web Development

HTML, CSS, JavaScript, Responsive Design **Business Tools** 

Inventory Systems, CRM, Analytics Design

Logo Design, Branding, Marketing Collateral

Operations

Supply Chain, Warehouse Optimization

# **Core Competencies**

Strategic Planning Cross-Functional Collaboration

Dealer Network Management

**Process Optimization** 

Data Analysis

**Brand Development** 

**Customer Relations** 

Team Leadership

# Languages

English

Nepali

Hindi

Tamang (Native)

# References

#### **Arvind Ganesh**

Owner, Happy Earth Enterprises LLP

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#### Happy Earth Enterprises LLP

**Company Contact** 

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